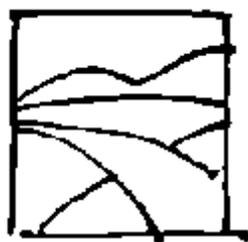


# **A Guide to Funding Resources**

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Clarion University of Pennsylvania  
School of Library Science**

**Rural Information Center Publication Series, No. 68  
Revised Edition**



**Rural  
Information  
Center**



The **Rural Information Center** (RIC) is a joint project of the USDA Cooperative State Research, Education & Extension Service and the National Agricultural Library (NAL). RIC provides information and referral services to local government officials, community organizations, health professionals and organizations, cooperatives, libraries, businesses, and rural citizens working to maintain the vitality of America's rural areas. The Center combines the technical, subject-matter expertise of Extension's nationwide educational network with the information specialists and resources of the world's foremost agricultural library.

The Office of Rural Health Policy in the Department of Health and Human Services (DHHS) and the NAL jointly created a Rural Information Center Health Service (RICHS) as part of the RIC. RICHS collects and disseminates information on rural health issues, research findings related to rural health, and innovative approaches to the delivery of rural health care services.

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- ! Small business attraction, retention, and expansion
- ! Tourism promotion and development
- ! Recycling programs
- ! Community water quality
- ! Technology transfer to rural areas
- ! Closures, restructuring and diversification of rural hospital and clinics
- ! Agricultural health and safety
- ! Health programs, services, personnel issues
- ! State initiatives concerning rural health delivery issues

**Refer** users to organizations or experts in the field who can provide additional information.

**Perform** brief database searches of requested topics on a complimentary basis.

**Furnish** bibliographies and Rural Information Center Publication Series titles.

**Identify** current USDA and DHHS research and Cooperative Extension Systems programs.

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**10301 Baltimore Avenue, Room 304**

**Beltsville, MD 20705-2351**

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**[ric@nal.usda.gov](mailto:ric@nal.usda.gov)**

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This publication contains material that is considered accurate, readable, and available. The opinions express in this publication do not necessarily reflect the views of the United States Department of Agriculture. Inclusion of publications, software, and databases in this publication does not imply product endorsement.



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## INTRODUCTION

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This guide includes information from both government and private sources on funding opportunities. Resources available to the following recipients:

- C Local Governments
- C Small Businesses
- C Organizations
- C Associations
- C Groups
- C Individuals

The *Guide* includes information on:

- C Grants and funding sources
- C Analyses of grantmaking programs
- C Grantseeking
- C Proposal writing and preparation
- C Fundraising

For health-related funding sources, see *Rural Health Services Funding: A Resource Guide*. Rural Information Center. For a free copy, call (800) 633-7701. Or visit the Web site at: <http://www.nal.usda.gov/ric/richs/pubs.htm>

This guide is not intended to be comprehensive.

- ~ National Agricultural Library (NAL) call numbers are provided for items that are owned by NAL and those that may be borrowed from the library through interlibrary loan. For this service, refer to the *Document Delivery Services to Individuals* lending policy at the end of this booklet.
- ~ Documents without NAL call numbers can be obtained from the sources listed in the final section, *PUBLISHERS*, at the end of this publication.



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## THE FUNDING PROCESS: An Overview

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The process of grantsmanship covers a broad scope of activities including preliminary planning and research, proposal development, and proposal follow-up. Through this process, two questions are commonly asked by grantseekers, “Where is the money available?” and “How do I get it?” The following discussion addresses these questions and provides useful information for grantseekers in search of funding dollars.

### ~ *Where Does the Money Come From?* ~

The two primary sources of grant money are public and private funds. Public funds are obtained from governmental units, such as federal, state, and local agencies. Private funds, on the other hand, come from organizations involved in charitable giving, such as foundations, direct giving programs, voluntary agencies, and community groups.

### ~ *Public Funding* ~

The federal government administers several types of grants designed to accomplish different purposes, such as conducting scientific research, demonstrating a particular theory, or delivering services to a specific population. Examples of these grants include:

- ~ **research grants**    to support investigations aimed at the discovery of facts, revision of accepted theories, or application of new or revised theories;
- ~ **demonstration grants**    to demonstrate or establish the feasibility of a particular theory or approach;
- ~ **project grants**    to support individual projects in accordance with legislation that gives the funding agency discretion in selecting the project, grantees, and amount of award;
- ~ **block grants**    to provide states with funding for a particular purpose; and
- ~ **formula grants**    to provide funding to specified grantees on the basis of a specific formula, using indicators such as per capita income, mortality, or morbidity rates, outlined in legislation or regulations.

In addition to federal funding, state and local agencies also administer grants. Monies used to support these programs are obtained primarily through state and local tax revenues and funds received from the federal government (e.g., block and formula grants).

### ~ *Private Funding* ~

Private funding can be obtained from a variety of sources, such as foundations, corporations, voluntary agencies and community groups. For the most part, philanthropic organizations fund programs which either address their individual interests (e.g., farm safety) or benefit a particular group (e.g., company employees and their dependents). Examples of major types of philanthropic organizations include:

- ~ **private foundations**    foundations which receive income from an individual, family or group of individuals. The funding priorities of private foundations are usually based on the personal philosophies of the founding members.

## Rural Information Center Publication Series

- ~ **corporate foundations** ± foundations which receive contributions from a profit-making entity, such as a corporation.
- ~ **community foundations** ± foundations involved in grant giving within a specific community or region.
- ~ **direct giving programs** ± philanthropic arms of corporations which donate goods and services for charitable causes.
- ~ **voluntary agencies** ± private organizations which support charitable programs that are consistent with their overall mission. The American Red Cross, for example, provides printed materials and staff consultation for health projects in various communities.
- ~ **community groups** ± local organizations which focus on supporting projects within their communities. Examples of these organizations include churches, Junior Leagues, and civic organizations.

~ *How Can I Obtain Funding?* ~

Regardless of the type of funding desired, the grantsmanship process involves three distinct phases: preliminary planning and research, effective proposal writing, and proposal follow-up. To complete these phases successfully, the grantseeker should consider the following steps:

<b>È STEPS IN THE FUNDING PROCESS È</b>	
<b>Steps</b>	<b>Questions to Consider</b>
<i>Step 1:</i> Identify a Need	<ul style="list-style-type: none"> <li>- What is the problem?</li> <li>- How does my plan address the problem?</li> </ul>
<i>Step 2:</i> Identify Funding Sources	<ul style="list-style-type: none"> <li>- Who should I approach for funding?</li> <li>- How do I obtain information about potential funders?</li> </ul>
<i>Step 3:</i> Develop Proposal	<ul style="list-style-type: none"> <li>- What are the goals and objectives of the program?</li> <li>- How will the program be carried out?</li> <li>- How will I budget the program?</li> <li>- What type of proposal format should be used? (e.g., forms or letters)?</li> </ul>
<i>Step 4:</i> Submit Proposal	<ul style="list-style-type: none"> <li>- Am I consistent with the funder's application deadlines?</li> <li>- Am I sending the proposal to the appropriate contact?</li> </ul>
<i>Step 5:</i> Follow-up	<ul style="list-style-type: none"> <li>- Was the proposal accepted?</li> <li>- If not, why?</li> <li>- Should I submit a revised proposal?</li> </ul>

Although not exhaustive, these steps provide a general “game plan” for individuals embarking on a grant search. By following these guidelines, grantseekers can prepare a more effective funding strategy and increase their overall chances for success.

~ *How Do I Get Started?* ~

Perhaps the hardest part of the grantsmanship process is getting started! With this in mind, the following checklist has been developed to help grantseekers get off on the right track.

‘ **Become Familiar with the Grantsmanship Process!**

- T If you are a first time grantseeker, you may wish to attend a grant writing workshop or team up with an experienced fund raiser. In addition, you may also wish to hire a professional consultant for proposal guidance and development.
- T Check your local library! Several libraries have sections related to grantsmanship and funding resources. If your local library does not have a copy of a book or periodical mentioned in this publication, they should be able to obtain a copy through interlibrary loan.

‘ **Check the Funding Sources in Your Own Back Yard!**

- T Oftentimes grantseekers approach the larger, national foundations for projects which may be more attractive to local, community funders. Remember, national funders support projects which have a broad impact, while smaller funders support those which effect their own community. Be sure to consider this when beginning your search.
- T Contact associations and members of organizations that are related to your field of interest. They might be able to offer suggestions for the best place to begin your funding search. Publications such as *The Encyclopedia of Associations* are helpful when trying to locate an appropriate group.

‘ **Pursue Several Potential Funders!**

- T Be sure to identify several potential funders when conducting your search. The odds of a successful search are greater when you approach a variety of funders.
- T Maintain a journal of what organizations you have contacted and when. Each grant program will probably have a different set of deadlines, so it is helpful to have a master list.

‘ **Check In With Us!**

- T The staff of the Rural Information Center may be able to direct you to a potential funding source or to clarify the information in this publication. Searches done by the staff often yield federal funding programs, as well as the names of corporations, foundations, and associations related to the topic.

~ *Other Resources?* ~

**Corporate Resource Consultants**

P.O. Box 22583  
Kansas City, MO 64113-2583  
Tel: (816) 361-2059  
Fax: (816) 361-2115  
<http://www.crcpub.com>

Corporate Resource Consultants (CRC) was established in 1981 to aid organizations in searching out private sector funding. It specializes in funding for minority groups. CRC offers the following services:

Grantsmanship training seminars  
Grant writing services

## A Guide to Funding Resources

Customized lists of donors  
Complete organizational assessment  
Full service fundraising consultation

111 North Canal St., Suite 855  
Chicago, IL 60606-7204  
(312) 353-7706

CRC Publications offers titles of interest to nearly every ethnic minority group, including but not limited to: Native Americans, African Americans, Hispanic Americans, and Asian Americans.

Denver Region  
1244 N Speer Blvd., Rm. 670  
Denver, CO 80204-3584  
(303) 844-4714

### **The Dialog Corporation**

US Headquarters,  
2440 W. El Camino Real,  
Mountain View,  
California, CA 94040-1400  
Tel: (1)-650-254-7000  
Fax: (1)-650-254-7070  
<http://www.dialog.com>

Philadelphia Region  
Curtis Center  
Independence Square, W., Suite 140  
South Philadelphia, PA 19106  
(215) 597-4603

Seattle Region  
915 2nd Ave., Rm. 1856  
Seattle, WA 98174-1001  
(206) 220-7660

The DIALOG Information Retrieval Service provides online access, *for a fee*, to more than 380 databases with subject coverage of a wide range of disciplines. The databases include statistical data, bibliographic citations, abstracts, and full-text products. The databases which include information on funding programs include the FOUNDATION GRANTS INDEX, The GRANTS database, and the FOUNDATION DIRECTORY. The DIALOG system is available 24 hours every day except on Sundays between 5 a.m. and 1 p.m. EST. Several databases also are available on Compact Disk (CDROM) on a subscription basis.

### **Federal Assistance Programs Retrieval System (FAPRS)**

General Services Administration  
Federal Domestic Assistance Catalog Staff  
300 7th St., SW  
Ground Fl., Reporters Bldg.  
Washington, DC 20407  
(202) 708-5126  
<http://www.gsa.gov/fdac>

### **Economic Development Administration**

14th St. & Constitution Ave., NW, Rm. 7804  
Washington, DC 20230-0001  
(202) 482-5081  
<http://www.doc.gov/eda>

The Federal Assistance Programs Retrieval System (FAPRS) is an online, menu-driven system which offers complete text searching of the *Catalog of Federal Domestic Assistance*. The Catalog contains information about all federal domestic programs including federal grants, loans, insurance, and training programs. Indexed by subject, function, and agency, information is available on eligibility, application procedures, selection criteria, and deadlines.

The Economic Development Administration provides information on funding resources available to state, county, and local programs. This service is not available to individuals.

FAPRS can be accessed through a personal computer with a Hayes-compatible modem and communications software. FAPRS is provided on a cost-reimbursable basis, and registration for online searching is required. Online searches of FAPRS also are performed for a fee by public access points. A packet of information which lists these public access points and describes the System is available from the Federal Domestic Assistance Catalog Staff.

Atlanta Region  
401 West Peachtree St., NW, Rm. 1820  
Atlanta, GA 30308-3510  
(404) 730-3002

Austin Region  
903 San Jacinto Blvd., Suite 121  
Austin, TX 78701-2450  
(512) 916-5595

Chicago Region

### **The Foundation Center**

79 Fifth Ave., Dept. TE  
New York, NY 10003  
(800) 424-9836

(212) 620-4230  
FAX: (212) 807-3677  
<http://www.fdncenter.org>

The Foundation Center provides up-to-date information on foundation and corporate giving through its library services program. Its national collections are located in Washington, DC and New York, NY. At both locations, grantseekers have free access to core Center publications plus a wide range of books, periodicals, and research documents relating to foundations and philanthropy. The Center also provides computer access to the latest foundation grant information through the FOUNDATION DIRECTORY (File 26) and the FOUNDATION GRANTS INDEX (File 27), its databases on Dialog.

**The GRANTS Database**  
The Oryx Press  
4041 North Central, Suite 700  
Phoenix, AZ 85012-3397  
(602) 265-2651  
(800) 279-6799  
<http://www.oryxpress.com>

The GRANTS Database is available from DIALOG on compact disk on a subscription basis and online for a fee. The Oryx Press produces and maintains this database that profiles grant and funding programs for major disciplines and subject areas offered by foundation, private, local, federal, and international sources. Each entry includes the program name, sponsor, program description, requirements, grant amount, application deadline, renewal information, contact address and telephone number. The Database corresponds to the following print publications: *Directory of Grants in the Humanities*, *Directory of Research Grants*, and the *Directory of Biomedical and Health Care Grants*.

**Grants Link, Inc.**  
P.O. Box 10140  
601 W. Nifong Blvd., Suite 4B  
Columbia, MO 65203  
(800) 396-8829  
<http://www.grantslink.com>

Grants Link, Inc. offers nonprofit organizations the following services: professional grant writing services, grantsmanship training, funder research services, and grants consulting.

Grants Link also publishes a quarterly newsletter, *Right on the Money*, which provides up-to-date analyses of current grants.

**The Grantsmanship Center**  
1125 W. Sixth St., Fifth Fl.  
P.O. Box 17220  
Los Angeles, CA 90017  
(213) 482-9860  
FAX: (213) 482-9863  
<http://www.tgci.com>

The Grantsmanship Center offers courses in grantsmanship, fundraising, program management, and grant proposal writing. The Center also publishes *The Grantsmanship Center Magazine*, which includes articles on nonprofit organizations as well as listings of recent publications on both nonprofit and corporate philanthropy. The Catalog is available free to staff of nonprofit and government agencies.

**The Taft Group**  
27500 Drake Rd.  
Farmington Hills, MI 48331-3535  
(800) 877-TAFT  
<http://www.taftgroup.com>

The Taft Group publishes reference works on the philanthropic activities of wealthy individuals, corporations, and foundations. The firm maintains a database of detailed information on these subjects and publishes more than 20 directories and newsletters for nonprofit organizations, professional fundraisers, and researchers. Many Taft Group publications are available on diskette or magnetic tape. Customized versions of these electronic formats also are available for some publications. Electronic databases are available for internal data processing and retrieval and non-publishing purposes only.

## A Guide to Funding Resources

**GRANTSEEKING, PROPOSAL WRITING AND PREPARATION, & FUNDRAISING**

**1**

*Asking for Money.* The Grantsmanship Center. Los Angeles, CA: The Center.

This is a brief guide is on how to approach face-to-face situations in fund raising.

**2**

*Best of Both Worlds: Winning Government Funding for Commercial Product Development under the Small Business Innovation Research Program.* Wellesley Hills, MA: SPHINX Technologies, 1994. 245 p.

This book presents an overview of the SBIR and STTR programs. Topics include formulating a winning technical proposal, preparing a cost proposal, and managing your SBIR project. The appendices also include examples of application materials, as well as sources for state small business assistance.

**3**

*The Complete Book of Fund Raising Writing.* Don Fey. Rosemont, NJ: Morris-Lee Publishing Group, 1995. 166 p.

Covers techniques for writing inspiring proposals, case statements, direct mail, newsletters, speeches, and more. Helpful checklists and exercises follow each chapter.

**4**

*Earning More Funds: Effective, Proven Fundraising Strategies for Every Nonprofit Group.* Chip & Ralfie Blasius. Fort Wayne, IN: B.C. Creations, 1995. 180 p.

This handbook presents a clear overview of several tested fundraising strategies.

**5**

*Finding Funding: Grant writing and Project Management From Start to Finish Including Project Management and Internet Use.* Ernest W. Brewer, Charles M. Achilles, and Jay R. Fuhriman. Thousand Oaks, CA: Corwin Press, 1998. 314 p.

This book introduces where to look for government grants and how to write proposals. It also describes the

steps involved with implementing, conducting, and following a project through to completion.

**6**

*Finding Funding: the Comprehensive Guide to Grant Writing.* Daniel M. Barber. Long Beach, CA: Bond Street Publishers, 1994. 209 p.

This guide is appropriate for the beginning grant writer or the experience fund seeker. Every aspect of the grant process is covered.

**7**

*The Foundation Center's Guide to Proposal Writing.* Foundation Center. New York: The Center. Updated regularly.

This book is written by professional fundraisers. It offers guidance on every aspect of proposal preparation and follow-up. It gives a step-by-step approach; provides actual sample proposals, cover letters, project descriptions and budgets; and covers information on current trends in grantmaking and the proposal review process.

**8**

*The Foundation Center's User-friendly Guide: A Grantseeker's Guide to Resources.* New York, NY: Foundation Center. Updated regularly.

This booklet for the novice grantseeker explains how to use the Foundation Center's services. The booklet explains terminology used in grantmaking and discusses research guides and other useful fundraising publications.

**9**

*Foundation Fundamentals: A Guide for Grantseekers.* New York, NY: Foundation Center. Updated regularly.

This book includes basic procedures of grant application and a complete overview of the grantmaking process and points the user to appropriate funding sources.

**10**

*Fund Raising Basics: A Complete Guide.* Barbara Kushner Cicone and Jeanne G. Jacob. Gaithersburg, MD: Aspen Publishers, 1997. 320 p.

This book offers a comprehensive view of fund raising. It covers the basics, such as the vocabulary of fund raising; trends; case studies; diverse approaches; and real life examples. It is written for both development staff and novice fund raisers. (Also see Aspen Publishers in the *PUBLICATIONS* section of this document to inquire about further publications on fund raising .)

**11**

*Fundraising Ideas: Over 225 Money Making Events for Community Groups, with a Resource Directory.* Janell Shride Amos. Jefferson, NC: McFarland & Company, 1995. 148 p.

Entries provide a brief description of the event, helpful planning tips and creative suggestions, notes about the type of workers and tools needed to ensure success, cross- references to related ideas, and resource recommendations.

**12**

*Grant Application Writer's Handbook.* Liane Reif-Lehrer. Sudbury, MA: Jones & Bartlett Publishers, 1995. 472 p.

This extensive guide introduces several tips and tricks for every aspect of the fund raising process. There are sections about proposal writing, as well as following up your requests for funding.

**13**

*The Grantseeker's Answer Book: Grants Experts Respond to the Most Commonly Asked Questions.* Alexandria, VA: Capitol Publications, 1995. 122 p.

This guide introduces the “tricks of the trade” as presented by grant writing and fund raising professionals.

**14**

*Grant writing, Fundraising, and Partnerships: Strategies that Work!* Karen B. Ruskin. Thousand Oaks, CA: Corwin Press, 1995. 185 p.

This guide helps schools identify funders, describe the school setting with effective catchwords, market the grant proposal, and develop relationships with community businesses.

**15**

*Handbook for Writing Proposals.* Robert J. Hamper and L. Sue Baugh. Lincolnwood, IL: NTC/Contemporary Publishing Group, 1995. 209 p.

This handbook reviews steps involved in choosing the right project to bid on, conducting research, and producing documents to follow up the project. It also has samples from every stage of the process, including helpful graphics.

**16**

*The "How To" Grants Manual: Successful Grantseeking Techniques for Obtaining Public and Private Grants.* David. G. Bauer. 3d ed. Phoenix, AZ: Oryx Press, 1995. 248 p.

A blueprint for organizing a winning grant-seeking strategy, this publication describes how to organize the grantseeking process, discusses proposal development, and describes how to research funding sources.

**17**

*How to Use the Catalog of Federal Domestic Assistance.* The Grantsmanship Center. Los Angeles, CA: The Center.

The *Catalog of Federal Domestic Assistance* is a most useful and comprehensive resource for seeking federal funding. This brief publication explains how to use it to best advantage.

**18**

*Keys to Successful Funding.* Hamilton Brown. Washington, DC: National Center for Small Communities, 1999. 96 p.

While covering all aspects of seeking funding, this book focuses on federal grants for small towns and rural areas, especially in the areas of infrastructure rebuilding and economic development. It also offers a section on grant proposal writing.

**19**

*Practical Guide to Planned Giving.* Taft Group. Farmington Hills, MI: Taft Group.

Updated annually. This guide includes basic information on marketing and running a planned giving program, describes planned giving options and explains the

advantages and disadvantages of each, lists additional information sources, and discusses tax laws related to planned giving.

**20**

*Program Planning & Proposal Writing, Expanded Version.* The Grantsmanship Center. Los Angeles, CA: The Center. 48 p.

This publication offers a basic introduction to the fundamentals of proposal writing. (For further guidance on proposal writing also see: The Grantsmanship Center in *THE FUNDING PROCESS: An Overview*, earlier in this document.)

**21**

*Proposal Planning & Writing.* 2d ed. Lynn E. Miner, Jeremy T. Miner, and Jerry Griffith. Phoenix, AZ: Oryx Press, 1998. 184 p.

This book features a concise, straightforward, and topical approach to grant seeking. It identifies print and non-print foundation, corporate, and federal funding resources. Charts, outlines, and proposal examples are included.

**22**

*Proposal Writer's Guide.* Rev. ed. Michael E. Burns. New Haven, CT: Development and Technical Assistance Center, 1996. 57 leaves.

This updated handbook provides quick information on proposal writing.

**23**

*Raising Money from Grants and Other Sources Success Kit.* Tyler G. Hicks. Merrick, NY: International Wealth Success, Inc., 1998-9.

This kit is a collection of seven books on fundraising.

**24**

*Successful Fundraising for Arts and Cultural Organizations,* 2nd ed. Karen Brooks Hopkins and Carolyn Stolper Friedman. Phoenix, AZ: Oryx Press, 1997. 280 p.

This is a comprehensive approach to fund raising for arts organizations of all sizes. Written by two experienced arts fund raisers, it offers practical steps, including the roles of organizational members at all levels. It focuses

on corporate sponsorship, but also covers endowment campaigns. Includes statistics, examples, and many types of sample documents and forms.

**25**

*Winning Federal Grants: A Guide to the Government's Grantmaking Process.* Leslie A. Ramsey and Phale D. Hale, Jr. Alexandria, VA: Capitol Publications, 1994. 96 p.

This guide focuses specifically on the process of applying for federal funding.

**26**

*Winning Grants Step by Step: Support Centers of America's Complete Workbook for Planning, Developing, and Writing Successful Proposals.* Mim Carlson. San Francisco, CA: Jossey-Bass Publishers, 1995.

Structured exercises guide the reader of this workbook through the entire proposal writing process. The exercises are for both government and private foundation proposals.

## A Guide to Funding Resources

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**DIRECTORIES OF GRANT GIVERS**

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Note: Health-related funding sources are *not* covered in this *Guide*. Please refer to *Rural Health Services Funding: A Resource Guide*. Rural Information Center. For a free copy, call (800) 633-7701. Or visit the Web site at:

<http://www.nal.usda.gov/ric/richs/pubs.htm>

These directories are divided into subjects for easier access. Directories that cover the entire range of grant givers are listed under the heading: *General*.

***Arts and Humanities***

**1**  
*Arts Funding: An Update on Foundation Trends*. Foundation Center. New York, NY: The Center. Updated regularly.

This short guide analyzes grantmaking and grantmakers in arts and culture, allowing the user to determine how and where to find the best funding opportunities.

**2**  
*Directory of Grants in the Humanities*. Oryx Press. Phoenix, AZ: Oryx Press.

Updated annually. Contains almost 4,000 entries with information on private, government, and corporate grants available for projects in the arts and humanities. There is also a guide to proposal planning and writing.

**3**  
*National Guide to Funding in Arts and Culture*. Foundation Center. New York, NY: The Center. Updated regularly.

Includes descriptions of foundations and corporations that support arts and culture and advice on researching them. A partial listing of areas includes theaters, museums, archeology projects, orchestras, and dance groups.

***Building, Construction, and Technology***

**4**  
*Directory of Building and Equipment Grants*. Richard M. Eckstein. Loxahatchee, FL: Research Grant Guides, Inc.

This directory includes over 5,000 funding entries covering grants for building, equipment, and renovation.

**5**  
*Directory of Computer and High Technology Grants*. Loxahatchee, FL: Research Grant Guides, Inc.

Over 500 foundations that provide funding for computers and technological equipment are profiled.

**6**  
*Financing Manufacturing Efficiency and Growth: A Manufacturer's Guide to State and Federal Resources*. Washington, DC: Northeast-Midwest Institute, 1996. 334 p.

This guide describes some of the leading federal programs from departments such as the Small Business Administration, Agriculture, Labor, Housing and Urban Development, and Commerce. It also profiles nearly 100 state initiatives that aid plant managers and business owners.

**7**  
*National Guide to Funding for Information Technology*. Foundation Center. New York, NY: The Center. Updated regularly.

The grantmakers in this volume make awards for projects in computer science, engineering and technology, telecommunications, and related fields of information technology.

***Disabilities***

**8**  
*Directory of Grants for Organizations Serving People with Disabilities*. Loxahatchee, FL: Research Grants Guides, Inc.

Formerly known as the *Handicapped Funding Directory*, this book contains information about 847 foundations and has 2,700 grant entries. The book is also indexed by subject, with 17 different categories.

**9**  
*Financial Aid for Persons with Visual Impairments*. El Dorado Hills, CA: Reference Service Press. Updated regularly.

Describes 175 programs that offer financial aid to persons with visual impairments. Available in regular and large print versions.

**10**

*Financial Aid for the Disabled and Their Families.* El Dorado Hills, CA: Reference Service Press. Updated regularly.

This reference describes scholarships, fellowships, loans, grants, awards, and internships set aside specifically for the disabled and their families.

**Education**

**11**

*The Complete Grants Sourcebook for Higher Education,* 3d ed. David G. Bauer. Phoenix, AZ: Oryx Press, 1996. 352 p.

This book covers grants from all sources, analyzes past granting patterns, and indicates trends. It includes examples and sample letters and forms.

**12**

*The Distance Learning Funding Sourcebook: Your Guide to Foundation, Corporate, and Government Support for Telecommunications and the New Media.* Arlene Krebs, ed. Dubuque, IA: Kendall/Hunt Publishing, 1996. 400 p.

This publication provides information about foundations, federal government programs, regional and local telephone companies, corporations, and contacts in the cable television industry.

**13**

*Funding Sources for K-12 Schools and Adult Basic Education.* Oryx Press. Phoenix, AZ: Oryx Press. Updated regularly.

This directory covers grants available from all types of grantgivers. It includes funding for the following areas: technology, arts in education, teacher development, career education, literacy, language and citizenship, and job-skills training for minorities, women, veterans, immigrants, and the disadvantaged.

**14**

*Guide to Federal Funding for Education.* Tampa, FL : Educational Funding Research Council, 1995. 2 vol.

This set includes information on funds available to State education agencies, school districts, colleges, and community groups. Each entry includes the program's purpose and goals, application procedures and deadlines, program restrictions, information about previous grant recipients, and contact information. Updates are issued monthly.

**15**

*National Guide to Funding for Elementary and Secondary Education.* Foundation Center. New York, NY: The Center. Updated regularly.

Profiles foundation support for elementary and secondary education projects.

**16**

*National Guide to Funding in Higher Education.* Foundation Center. New York, NY: The Center. Updated regularly.

This guide covers more than 3,900 foundations and corporate programs that have previously awarded grants for higher-education projects and institutions.

**Elderly**

**17**

*Directory of Aging Resources.* Silver Spring, MD: Business Publishers, Inc.

This directory lists more than 3,000 organizations, government agencies, corporations, colleges and universities, foundations, and other groups that provide programs, services, or other resources for the elderly.

**18**

*National Guide to Funding in Aging.* New York, NY: Foundation Center. Updated regularly.

This guide covers funding programs of state and federal agencies, foundations, and nonprofit organizations that support programs for the elderly.

**General**

This sub-section includes directories that provide analyses of grants and grant givers.

**19**

*America's New Foundations.* Taft Group. Farmington Hills, MI: Taft Group.

Updated annually, provides details on private, corporate, and community foundations created since 1988. A listing of grants is included.

**20**

*Annual Register of Grant Support: A Directory of Funding Sources.* New Providence, NJ: R.R. Bowker.

Updated annually, the *Annual Register* lists thousands of United States and foreign grant sources. It includes foundations, corporate giving programs, federal agencies, education associations, professional associations, church organizations, and social-service agencies. Organized by eleven major categories, the register includes contact information; type and amount of each grant; application instructions and deadlines; and eligibility requirements.

**21**

*Catalog of Federal Domestic Assistance.* Washington, DC: Executive Office of the President, Office of Management and Budget, and U.S. General Services Administration.

This publication is updated annually (June), and updated every December. The catalog provides extensive coverage of all federal domestic programs and includes listings of federal agencies by department. It is available from the U.S. Government Printing Office, Superintendent of Documents. An online version is available from the Federal Assistance Programs Retrieval System (FAPRS) at <http://www.gsa.gov/fdac>. (For further information on FAPRS, see an earlier section in this publication: *THE FUNDING PROCESS: An Overview, Other Resources?*)

**22**

*Characteristics of Federal Grant-in-aid Programs to State and Local Governments: Grants Funded.* Washington, DC: Advisory Commission on Intergovernmental Relations.

This report on the federal grant-in-aid system describes changes during the past 25 years in the types and

number of grants awarded as well as the amount of funds awarded.

**23**

*Corporate Foundation Profiles.* New York, NY: Foundation Center. Updated regularly.

This companion to the *National Directory of Corporate Giving* gives in-depth information on the largest corporate foundations.

**24**

*Corporate Giving Directory.* Taft Group. Farmington Hills, MI: The Taft Group.

*The Corporate Giving Directory*, updated annually, offers profiles of the 1,000 largest corporate foundations and corporate charitable giving programs. Customized versions are available on diskette and magnetic tape.

**25**

*The Directory of Corporate and Foundation Givers.* Taft Group. Farmington Hills, MI: Taft Group.

Updated annually, profiles over 4,100 private foundations that have assets of at least \$1.8 million or that distribute at least \$250,000 annually in grants, describes 3,900 corporate giving programs, and gives details on nearly 50,000 actual grants. Customized versions are available on diskette and magnetic tape.

**26**

*Directory of Operating Grants.* Loxahatchee, FL: Research Grant Guides, Inc.

Updated annually. Profiles more than 640 foundations and includes 4,000 funding entries. Each profile includes the foundation address and areas of interest. Geographic restrictions, grant amount, contact information, and lists of recent organizations funded are included when available. The index includes these categories: AIDS, animal welfare, community funds, culture, disabled, education, elderly, environment, health, hospitals, minorities, recreation, religion, social welfare, universities, women, and youth.

**27**

*The Fitzroy Dearborn Directory of Venture Capital Funds.* Jennifer Schellinger, Patrick Heenan, Monique LaMontagne, and Michael Himick, eds. 3d ed. Chicago, IL: Fitzroy Dearborn Publishers, 1998. 2000 p.

## A Guide to Funding Resources

This publication provides information about more than 1,100 venture funds. The description of each fund includes how to contact the organization, investment criteria, and current investments of the group.

### 28

*Foundation 1000*. New York, NY: Foundation Center. Updated regularly.

This nearly 3,000 page guide profiles the top 1,000 grant makers listed in *The Foundation Directory*. It also includes extensive lists of grants the donors have made in the past.

### 29

*The Foundation Center's Guide to Grantseeking on the Web*. Foundation Center. New York, NY: The Center, 1998. Approx. 300 p.

Includes an introduction to the World Wide Web and a structured guide through Web-based grants resources. Provides abstracts of 200+ Web sites; profiles of searchable databases; and lists of government resources, online journals and newsletters, and interactive services.

### 30

*The Foundation Directory*. New York, NY: Foundation Center. Updated annually.

Provides information, arranged by state, on over 8,000 U.S. grantmaking foundations that hold assets of at least \$2 million or that award grants totaling \$200,000 or more annually. Information is included for more than 200 specific subject areas.

### 31

*Foundation Directory Part 2: A Guide to Grant Programs \$50,000-\$200,000*. New York, NY: Foundation Center. Updated annually.

Provides information, arranged by state, on U.S. grantmaking foundations that award grants totaling \$50,000 to \$200,000 annually. Information is included for more than 200 specific subject areas.

### 32

*Foundation Giving: Yearbook of Facts and Figures on Private, Corporate, and Community Foundations*. New York, NY: Foundation Center. Updated annually.

Presents an overview of recent trends in grantmaking and summarizes the history of the growth in foundation giving.

### 33

*Foundation Grants Index*. New York, NY: Foundation Center. Updated annually.

An index of recently awarded grants, divided into subject areas, then broken down geographically. More recent updates are available in *The Foundation Grants Index Quarterly*.

### 34

*Foundation Reporter: Comprehensive Profiles and Giving Analyses of America's Major Private Foundations*. Taft Group. Farmington Hills, MI: Taft Group. Updated regularly.

The *Foundation Reporter* is a listing of comprehensive profiles and analyses of America's major private foundations. It covers more than 600 leading foundations in the United States that have assets of at least \$10 million or that annually give a minimum of \$500,000. It is indexed by state, and by type and location of grant recipient. Customized versions are available on diskette and magnetic tape.

### 35

*Foundations of the 1990s*. Foundation Center. New York, NY: The Center, 1998. 1,386 p.

Lists more than 9,000 foundations that have incorporated in this decade. Enables the user to focus exclusively on newer foundation givers. Indexed by names of donors, officers, and trustees; subject field; geographic area; preferred types of support; foundation name; and international giving.

### 36

*Government Assistance Almanac*. Detroit, MI: Omnigraphics, Inc.

This annual publication is a guide to more than 12,000 federal financial and other domestic programs and includes coverage of grants, loans, fellowships, and scholarships. Each program's purpose, type and amount of benefits available, eligibility requirements, application procedures, and contact information is provided.

### 37

*The Grants Register*. Ruth Austin, ed. New York, NY: St. Martin's Press.

Updated annually. Describes assistance available, from government agencies and organizations, for professional or advanced vocational training and for students above the graduate level. Scholarships, fellowships, research grants, grants-in-aid, artistic or scientific project grants, professional awards, and vocational awards are included.

**38**

*Guide to Federal Funding for Governments and Nonprofits*. Government Information Services (GIS). Tampa, FL: GIS. Updated regularly.

This is a comprehensive presentation on seeking federal funding. The *Guide* consists of a two volume reference manual, quarterly updates, and semi-monthly deadline calendars as they appear. Contents include a primer on the federal grants process, descriptions for hundreds of federal programs, contact information, and information on online resources. Purchase is by yearly subscription.

**39**

*National Directory of Corporate Giving*. Foundation Center. New York, NY: The Center. Updated regularly.

This directory provides information on over 2,800 company-sponsored foundations and more than 900 direct corporate giving programs. *Corporate Foundation Profiles*, also published by the Foundation Center provides in-depth information on the largest of these corporate foundations.

**40**

*National Directory of Grantmaking Public Charities*. Foundation Center. New York, NY: The Center. Updated regularly.

This directory of more than 1,000 public charities provides information such as the fiscal status, giving interests, chapter locations of the groups, and lists of recently awarded grants.

**41**

*National Directory of Nonprofit Organizations*. Taft Group. Farmington Hills, MI: Taft Group. Updated regularly. 2 vol.

This comprehensive resource is an aid to locating funding from charitable organizations of all varieties. Volume 1 is about 4,000 pp. and covers organizations with annual revenues of over \$1 million. Volume 2 is about 2,000 pp. and covers organizations with annual revenues between \$25,000 and \$99,999. Additional indexes allow users to locate organizations by activity and geographical location.

**42**

*National Guide to Funding for the Environment and Animal Welfare*. Foundation Center. New York, NY: The Center. Updated regularly.

Provides information on over 2,000 foundations that support for those working on projects involving the environment or animal welfare.

**43**

*The PRI Index*. Foundation Center. New York, NY: The Center. Updated regularly. (See also, *Program-Related Investments: A Guide to Funders and Trends*, elsewhere in this section.)

This is a basic index to Program Related Investments (PRIs). Indexed by foundation location, subject area, recipient name, and recipient location.

**44**

*Program-Related Investments: A Guide to Funders and Trends*. Foundation Center. New York, NY: the Center. Updated regularly.

Program-Related Investments (PRIs) have been used to support community revitalization, low-income housing, microenterprise development, historic preservation, human services, etc. this guide tells how to seek out and manage PRIs, give a list of PRI providers, and examines both provider and recipient points of view.

**45**

*Who Gets Grants: Foundation Grants to Nonprofit Organizations*. Foundation Center. New York, NY: The Center. Updated regularly.

This source allows grantseekers to pinpoint typical funding sources for organizations similar to their own. Indexed by 19 subject areas. Indexed within each subject area by locale. Appendix lists addresses and funding limitations of donors.

***Government, Community, and Economic  
Development***

**46**

*Federal Funding Sources for Rural Areas. Rural Information Center Publications Series.* Beltsville, MD: The National Agricultural Library, Rural Information Center.

This annually updated publication describes federal funding programs available to rural areas. The programs described are selected from the *Catalog of Federal Domestic Assistance*. For a free copy of *Federal Funding Sources for Rural Areas* call (800) 633-7701.

**47**

*Funding Sources for Community and Economic Development.* Oryx Press. Phoenix, AZ: Oryx Press. Updated regularly.

Funding support for community programs and projects. Includes funding for capital construction, equipment, travel, outreach, and ongoing support.

**48**

*Guide to State and Federal Resources for Economic Development.* Washington, DC: Northeast-Midwest Institute, Center for Regional Policy.

This triennial publication covers federal and state aid to community development.

**49**

*National Guide to Funding for Community Development.* Foundation Center. New York, NY: The Center. Updated regularly.

Profiling more than 2,600 programs, this directory focuses on grantmakers that have contributed to economic development projects. Examples include housing construction and rehabilitation, community groups, and employment and vocational training programs.

***Individuals***

**50**

*Foundation Grants to Individuals.* New York, NY: Foundation Center. Updated regularly.

Advertised as the only publication devoted exclusively to foundation funding for individuals. Includes opportunities for support in education, the arts and culture, and research, and grants for company employees, professionals, and others. Also includes prizes and awards, and grants by nomination. Indexed by subject area, types of support, geographic area, sponsoring company, educational institution, and grantmaker name.

***Libraries and Museums***

**51**

*The Big Book of Library Grant Money, 1998-1999.* American Library Association. Chicago, IL: The Association, 1998.

Co-published by the American Library Association and the Taft Group, this resource gathers all of the library-specific funding programs from the broader, more expensive funding directories.

**52**

*The Big Book of Museum Grant Money.* American Association of Museums. Washington, DC: The Association, 1996. 1, 896 p.

Co-published by the American Association of Museums and the Taft Group, this resource profiles 3,000 private sector funders that have contributed to museum programs.

**53**

*Libraries and Information Services Grant Guide.* Foundation Center. New York, NY: The Center. Updated regularly.

This guide describes foundation grants of at least \$10,000 awarded for library or other information services.

**54**

*National Guide to Funding for Libraries and Information Services.* Foundation Center. New York, NY: The Center. Updated regularly.

This guide lists approximately 600 funding sources for libraries and information services.

***Minorities***

In addition to the individual references listed below, CRC Publications specializes in funding guides for ethnic minorities, with several funding guides for each of the following minority groupings:

- Native Americans
- African Americans
- Hispanic Americans
- Asian Americans
- General Multicultural

A listing of these publications appears at the CRC Web site, <http://www.crcpub.com>. Or to receive a printed list, see the *PUBLICATIONS* section of this document for the address and telephone number of CRC Publications. (See also: Corporate Resource Consultants in *THE FUNDING PROCESS: An Overview*, earlier in this publication.)

**55**  
*Financial Aid for African Americans*. El Dorado Hills, CA: Reference Service Press. Updated regularly.

This reference describes scholarships, fellowships, loans, grants, awards, and internships for African Americans. The 1997-1999 edition is 512 p.

**56**  
*Financial Aid for Asian Americans*. El Dorado Hills, CA: Reference Service Press. Updated regularly.

This reference aids in locating funding for Asian Americans.

**57**  
*Financial Aid for Hispanic Americans*. El Dorado Hills, CA: Reference Service Press. Updated regularly.

This reference describes funding opportunities for Hispanic Americans. The 1997-1999 edition is 494 p.

**58**  
*Financial Aid for Native Americans*. El Dorado Hills, CA: Reference Service Press. Updated regularly.

This reference describes funding opportunities for Native Americans, Alaskans, and Pacific Islanders. The 1997-1999 edition is 618 p.

**59**

*The National Directory of Philanthropy for Native Americans*. Phyllis A. Meiners, editor. Kansas City, MO: CRC Publishing Co. Updated regularly.

This directory contains information about foundations, corporations and corporate foundations, and religious institutions that provide funding to Native American programs. (For access to further titles on funding for Native Americans, see CRC Publications in the *PUBLICATIONS* section of this document. Also see: Corporate Resource Consultants in *THE FUNDING PROCESS: An Overview*, earlier in this publication.)

### ***Nonprofit Organizations***

**60**  
*Federal Support for Nonprofits*. Taft Group. Farmington Hills, MI: Taft Group, 1996. 986 p.

This guide provides information on Federal funding programs, listing over 13,000 program. It provides current information on programs, descriptions, contact information and more.

### ***Religious Organizations***

**61**  
*Fund Raiser's Guide to Religious Philanthropy*. Taft Group. Farmington Hills, MI: Taft Group. Updated regularly.

This annual directory describes over 500 corporate and private philanthropies who have recently awarded grants for religious causes. It also provides brief biographical information about the foundation officers, directors, and trustees.

**62**  
*National Guide to Funding in Religion*. Foundation Center. New York, NY: The Center. Updated regularly.

This directory includes information on more than 4,400 corporate giving programs and foundations that provide funding for programs sponsored by organizations affiliated with religion. Contact information, application requirements and deadlines, and descriptions of recently-awarded funds are included.

### ***Research***

**63**

*Directory of Research Grants*. Oryx Press. Phoenix, AZ: Oryx Press. Updated regularly.

A comprehensive guide to research funding from foundations, private sources, state and local organizations, and federal sources.

**64**

*NSF (National Science Foundation) Grant Policy Manual*. Available by subscription from the Superintendent of Documents, P.O. Box 371954, Pittsburgh, PA 15250-7954.

The loose-leaf manual contains basic NSF grant procedures and policies. Supplemental material is provided as it becomes available.

**Social Services**

**65**

*Directory of Social Service Grants*. Loxahatchee, FL: Research Grant Guides, Inc.

Updated annually. Profiles more than 900 foundations that offer grants to disadvantaged groups and special populations. Examples of subject categories include child welfare, the disabled, the elderly, family services, food banks, substance abuse, and women.

**66**

*Fund Raiser's Guide to Human Service Funding*. Taft Group. Farmington Hills, MI: Taft Group.

This annual directory profiles more than 1,850 leading private and corporate foundations that provide support for human service organizations. It cites potential funding sources for programs for the elderly, homeless, disabled, children, family, and for other human service programs.

**67**

*National Guide to Funding for Children, Youth, and Families*. Foundation Center. New York, NY: The Center. Updated regularly.

This funding guide includes data on foundations and corporate direct giving programs that award grants for programs designed to benefit children, youth, or families.

**Veterans**

**68**

*Financial Aid for Veterans, Military Personnel, and Their Dependents*. El Dorado Hills, CA: Reference Service Press. Updated regularly.

This reference describes scholarships, fellowships, loans, grants, awards, and internships set aside specifically for veterans, military personnel, and their families.

**Women**

**69**

*Directory of Financial Aids For Women*. El Dorado Hills, CA: Reference Service Press. Updated regularly.

This reference aids in locating fellowships, awards, grants, internships, loans, and scholarships for women.

**70**

*National Guide to Funding for Women and Girls*. Foundation Center. New York, NY: The Center. Updated regularly.

This guide profiles foundations and corporate giving programs that award grants to programs designed to benefit women and girls. Funding is available for education programs, health clinics, shelters for abused or homeless women, girls' clubs, employment programs, and in other subject areas.

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**STATE DIRECTORIES**

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This section includes directories for funding sources specific to each state. Some are updated on a regular basis while others are not. Be sure to acquire the latest available edition.

For states not listed, or to locate further sources, contact The Foundation Center (see the last section of this publication, *PUBLISHERS*) for the name and telephone number of your state's Foundation Center Cooperating Collection, or contact your State Library.

Another resource, *Pacific Northwest Grantmakers Forum Member Directory*, published by Pacific Northwest Grantmakers Forum (3d ed, 1996, 186 p.), offers information on foundations in:

Alaska	Oregon
Idaho	Washington
Montana	

**ALABAMA**

*Alabama Foundation Directory*. Birmingham, AL: Birmingham Public Library.

**ALASKA**

*Alaska Funding Guide: The 1996 Directory of Alaska Foundation and Corporate Giving Programs*. Fairbanks, AK: Alaska Funding Exchange.

*Economic Development Resource Guide*. Juneau, AK: Alaska Department of Community and Regional Affairs.

**ARIZONA**

*Arizona Foundation Directory*. Phoenix, AZ: Junior League of Phoenix.

**ARKANSAS**

*The Guide to Arkansas Funding Sources*. Hampton, AR: Independent Community Consultants.

**CALIFORNIA**

*Catalog of California State Funding Sources, 1993*. Sacramento, CA: California State Library Foundation.

*Guide to California Foundations*. San Francisco, CA: Northern California Grantmakers.

**COLORADO**

*Colorado Foundation Directory*. Denver, CO: Junior League of Denver, Inc.

*Colorado Grants Guide*. Denver, CO: Community Resource Center.

**CONNECTICUT**

*Foundation Directory of Connecticut*. Hartford, CT: Coordinating Council for Foundations.

**DELAWARE**

*Directory of Delaware Grantmakers*. Wilmington, DE: Delaware Community Foundation.

**DISTRICT OF COLUMBIA**

*Guide to Greater Washington, D.C. Grantmakers*. New York, NY: Foundation Center.

**FLORIDA**

*The Complete Guide to Florida Foundations*. Miami, FL: John L. Adams (distributed by Florida Funding Publications).

*A Guide to Florida State Programs*. Miami, FL: John L. Adams (distributed by Florida Funding Publications).

**GEORGIA**

*Georgia Giving: The Directory of the State's Foundations*. Raleigh, NC: Capital Consortium.

## A Guide to Funding Resources

*Georgia Foundation Directory and Service*. Atlanta, GA: Sinclair, Townes & Co. Updated quarterly.

### HAWAII

*Directory of Charitable Trusts and Foundations for Hawaii's Nonprofit Organizations*. Honolulu, HI: Helping Hands Hawaii.

### IDAHO

*Directory of Idaho Foundations*. Caldwell, ID: Caldwell Public Library.

### ILLINOIS

*Corporate Funders Operating in Illinois*. Columbia, MO: Grants Link, Inc.

*The Directory of Illinois Foundations*. Chicago: Donors Forum of Chicago.

### INDIANA

*Directory of Indiana Donors*. Indianapolis, IN: Indiana Donors Alliance.

### KANSAS

*Directory of Kansas Foundations*. Topeka, KS: Topeka Public Library.

### KENTUCKY

*The Kentucky Foundation Directory, 1997*. Cincinnati, OH: MR & Co.

### LOUISIANA

*Foundations and Funding Sources of Louisiana 1994/5: Resource Guide to Private Grants and Scholarships*. Jeanie Bowden Pousson. Lake Charles, LA: Resource Review, L.L.C., 1994. 167 p.

### MAINE

*Directory of Maine Foundations*. Portland, ME: Maine Grants Information Center.

### MARYLAND

*Association of Baltimore Area Grantmakers Member Directory*. Baltimore, MD: The Association.

*Index of Private Foundations, 1992*. Maryland Attorney General's Office. Baltimore, MD: Attorney General's Office, 1992.

### MASSACHUSETTS

*Massachusetts Grantmakers*. Boston, MA: Associated Grantmakers of Massachusetts.

### MICHIGAN

*Michigan Foundation Directory*. Lansing, MI: Council of Michigan Foundations ; distributed by the Michigan League for Human Services.

### MINNESOTA

*Guide to Minnesota Foundations and Corporate Giving Programs*. Minneapolis, MN: Minnesota Council on Foundations.

### MISSISSIPPI

*Foundations of Mississippi: Resource Guide to Private Grants and Scholarships*. Jeanie Bowden Pousson. Lake Charles, LA: Resource Review, L.L.C., 1995.

### MISSOURI

*Corporate Funders Operating in Missouri*. Columbia, MO: Grants Link, Inc.

*Directory of Missouri Foundations*. St. Louis, MO: Swift Associates.

*Directory of Missouri Grantmakers*. New York, NY: Foundation Center. Updated regularly.

### MONTANA

*The Montana Foundation Directory*. Billings, MT: Grants Development Center, Montana State University-Billings. Updated annually.

**NEVADA**

*Nevada Funding Directory*. Compiled by Vlasta Honsa and Thomas J. Smith. Las Vegas, NV: Las Vegas-Clark County Library District, 1994. 104 p.

**NEW HAMPSHIRE**

*Directory of Charitable Funds in New Hampshire*. Concord, NH: Attorney General's Office.

**NEW JERSEY**

*New Jersey Foundations and Other Funding Sources*. Trenton, NJ: New Jersey State Library.

*The Mitchell Guide: 1997-1998*. Polly Mitchell Ranson, ed. Pennington, NJ: Mitchell Guide, 1997. 410 p.

**NEW MEXICO**

*The New Mexico Funding Directory*. Denise A. Wallen, and Brian McConnell, eds. Albuquerque, NM: University of New Mexico, 1995.

**NEW YORK**

*The Mitchell Guide to Foundations, Corporations & Their Managers*. Scarsdale, NY: Mitchell Guide, 1995. (Issued for: Central New York, Upper Hudson Valley, and Western New York)

*New York City Foundations: A Profile of Local and National Giving*. New York, NY: Foundation Center.

*New York State Foundations : A Comprehensive Directory*. New York, NY: Foundation Center.

**NORTH CAROLINA**

*North Carolina Giving: A Directory of The State's Foundations*. Raleigh, NC: Capital Consortium. (Updates and additions listed in *North Carolina Giving*, a quarterly newspaper published by Capital Consortium)

*North Carolina Corporate Giving: A Directory of Philanthropic Programs*. Raleigh, NC: Capital Consortium.

**NORTH DAKOTA**

*North Dakota Foundation Directory*. Fargo, ND: North Dakota State University Libraries.

**OHIO**

*Charitable Foundations Directory of Ohio*. Columbus, OH: Attorney General's Office.

**OKLAHOMA**

*The Directory of Oklahoma Foundations*. Compiled and edited by Mary Deane Streich. Oklahoma City, OK: Foundation Research Project, Oklahoma City Community Foundation, 1997. 180 p.

**PENNSYLVANIA**

*Directory of Pennsylvania Foundations*, 6th ed. S. Damon Kletzien. Philadelphia, PA: Free Library of Philadelphia, 1998; distributed by Triadvocates Press. 580 p.

**RHODE ISLAND**

*Grantsbook 1998*. Providence, RI: Nonprofit Resources of Southern New England.

*Grants to Individuals*. Rhode Island State Council on the Arts. Providence, RI: Rhode Island State Council on the Arts.

*Grants to Organizations*. Rhode Island State Council on the Arts. Providence, RI: Rhode Island State Council on the Arts.

**SOUTH CAROLINA**

*South Carolina Foundation Directory*. Columbia, SC: South Carolina State Library.

**SOUTH DAKOTA**

*The South Dakota Grant Directory*. Pierre, SD: South Dakota State Library.

**TEXAS**

## **A Guide to Funding Resources**

*Analysis of Texas Foundations.* San Antonio, TX:  
Nonprofit Resource Center of Texas.

*Directory of Texas Foundations.* San Antonio, TX:  
Nonprofit Resource Center of Texas.

*Corporate Funders Operating in Texas.* Columbia,  
MO: Grants Link, Inc.

### **UTAH**

*Philanthropic Foundations of Utah Directory.* Provo,  
UT: Henry Dean Pub.

### **VERMONT**

*Vermont Directory of Foundations.* Shaftsbury, VT:  
CPG Enterprises ; Nonprofit Vermont.

### **VIRGINIA**

*Virginia Giving: The Directory of the  
Commonwealth's Foundations.* Raleigh, NC: Capital  
Consortium, Inc.

### **WASHINGTON**

*Washington Foundation Directory : How to Get Your  
Slice of the Pie.* Seattle, WA: Consultant Services  
Northwest.

*Charitable Trust Directory.* Olympia, WA: Washington  
Office of the Attorney General.

### **WISCONSIN**

*Foundations in Wisconsin : A Directory.* Milwaukee,  
WI: Marquette University Memorial Library.

### **WYOMING**

*Wyoming Foundations Directory.* Cheyenne, WY:  
Laramie County Community College.



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NEWSLETTERS

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**1**

*Aid for Education Report*. Silver Spring, MD: CD Publications.

Semi-monthly. Provides information, including application deadlines and eligibility, on private and public funding sources for all levels of education, programs, and services related to aging. Indexed by subject, location, and type of organization supported.

**2**

*Charity Rating Guide and Watchdog Report*. Bethesda, MD: American Institute of Philanthropy.

This quarterly newsletter reviews charities and foundations based on factors such as percentage of total expenses spent on charitable programs. It also monitors regulations affecting charities and news about fraudulent programs.

**3**

*Children and Youth Funding Report*. Silver Spring, MD: CD Publications.

Semi-monthly. Covers grants (foundation, private, and federal) available for child and youth programs. News coverage that affects organizations that work with adolescents also is included.

**4**

*The Chronicle of Philanthropy*. Washington, DC: The Chronicle. NAL Call No.: HV85.C48.

This bimonthly series contains news articles, a listing of new grants, summaries of foundation annual reports, book reviews, software reviews, an event date book, and other philanthropic information.

**5**

*Corporate Giving Watch*. Taft Group. Farmington Hills, MI: Taft Corp. Twelve issues per year.

This monthly newsletter provides up-to-date information on corporate funding. It covers trends in corporate philanthropy, new grants, funding program changes, statistics, information sources, and other topics. The Corporate Giving Profiles feature in each issue profiles top corporate funders in the United States.

**6**

*Corporate Philanthropy Report*. Alexandria, VA: Capitol Publications.

This monthly newsletter provides spotlights on philanthropy by industry or issue.

**7**

*Crime Prevention News*. Silver Spring, MD: CD Publications.

Semi-monthly. Articles highlight developments and funding opportunities affecting community policing, juvenile justice, domestic violence, drug enforcement, gangs, corrections, and many other areas.

**8**

*Development Director's Letter*. Silver Spring, MD: CD Publications.

Monthly. Grantseeking tips and fundraising strategies to help nonprofit and government administrators gain additional support for programs in health care, education, family services, child welfare, crime prevention, and other critical areas. Also highlights Washington news that could have an impact on nonprofit fundraising.

**9**

*Disability Funding News*. Silver Spring, MD: CD Publications.

Semi-monthly. Provides details on funding opportunities for persons with disabilities, including grants for housing, transportation, rehabilitation, research, special education, and more.

**10**

*Education Grants Alert*. Alexandria, VA: Capitol Publications.

This weekly publications gives quick access to education funding.

**11**

*Families in Crisis Funding Report*. Silver Spring, MD: CD Publications.

Semi-monthly. Federal and private grant opportunities for programs in domestic violence, transitional housing, child abuse and neglect, mental health, and substance abuse.

**12**

*Federal Assistance Monitor*. Silver Spring, MD: CD Publications.

Semi-monthly. Contains reviews on federal funding information, private grants, and legislative actions that affect community programs such as education and health.

**13**

*Federal Grants & Contracts Weekly*. Arlington, VA: Capitol Publications.

This weekly publication highlights notices from the *Federal Register* and the *Commerce Business Daily*. It contains information on federal grants and contracts related to research, training, and services.

**14**

*Federal Register*. Washington, DC: Office of the Federal Register, National Archives and Records Administration, General Services Administration; distributed by the U. S. Government Printing Office.

Published Monday through Friday, the *Federal Register* includes information on federal assistance such as grants and contracts. This publication is available in electronic format through DIALOG (File no. 180).

**15**

*Foundation & Corporate Grants Alert*. Alexandria, VA: Capitol Publications.

This monthly newsletter gives notice of private funding programs.

**16**

*Foundation Giving Watch*. Taft Group. Farmington Hills, MI: Taft Corp. Twelve issues per year.

This monthly newsletter covers foundation funding, including foundation giving trends, grant programs, and new foundations. New grant-related resources and publications, as well as information on private foundation grantmaking trends, also are covered.

**17**

*Foundation Grants Index Quarterly*. New York, NY: Foundation Center.

This quarterly publication, formerly titled *The Foundation Grants Index Bimonthly*, complements the *Foundation Grants Index*. Each issue covers more than 5,000 recently awarded grants. It includes updated information on grant makers and on recent publications such as annual reports and newsletters produced by corporate giving programs, foundations, and grant-maker associations.

**18**

*Foundation News & Commentary*. Washington, DC: Council on Foundations, Inc.

This bimonthly newsletter profiles private foundation funding programs and discusses trends in giving.

**19**

*FRI Monthly Portfolio*. Taft Group. Farmington Hills, MI: Taft Corp. Twelve issues per year.

Contains articles on fundraising, with cases studies and surveys, especially aimed at Non-profits.

**20**

*Giving Forum*. Minneapolis, MN: Minnesota Council on Foundations.

This quarterly newspaper features articles on funding programs, profiles people in philanthropy, lists grants made by both foundations and corporate giving programs, and includes a calendar of philanthropic events and educational opportunities. Also available online at <http://mcf.org>.

**21**

*The Grantsmanship Center Magazine*. Los Angeles, CA: The Grantsmanship Center.

Published about three times a year. Contains articles about grantsmanship, fundraising techniques, grantsmanship seminars and reference literature on funding sources. *The Grantsmanship Center* also offers courses in grantsmanship, fundraising, program management, and grant proposal writing.

**22**

*Humanities*. Washington, DC: National Endowment for the Humanities (NEH). Available from Superintendent

of Documents, P.O. Box 371954, Pittsburgh, PA  
15250-7954 or telephone (202) 512-1800.

This bimonthly series describes NEH projects and programs in the humanities. It lists recent grants, application deadlines, and other useful information for grant seekers. Also available online at [http://www.neh.fed.us/site\\_idx.html](http://www.neh.fed.us/site_idx.html).

**23**

*The Local/State Funding Report*. Government Information Services. Tampa, FL: Government Information Services. Fifty issues per year.

This weekly publication focuses on grants and funding information for state and local governments, Non-profits, and community groups. Keeps readers abreast of federal regulations and new and existing programs. Features selected announcements from the *Federal Register* and *Commerce Business Daily*.

**24**

*NIH Guide to Grants and Contracts*. U.S. Department of Health and Human Services, National Institutes of Health. Available only on the World Wide Web at <http://www.nih.gov/grants/guide/index.html>  
Contains announcements of extramural research activities funded by NIH and the Substance Abuse and Mental Health Services Administration (SAMHSA).

**25**

*Responsive Philanthropy*. Beth Baker and Robert Bothwell, eds. Washington, DC: National Committee for Responsive Philanthropy (NCRF).

This quarterly publication includes information on trends in philanthropic giving to racial and ethnic, women's, low-income, and other social justice movements. NCRF also publishes detailed, up-to-date analyses of foundation and corporate grantmakers, as well as on other fundraising issues.

**26**

*Right On The Money*. Columbia, MO: Grants Link, Inc.

This quarterly newsletter lists upcoming grant deadline dates, including contact information for those programs. There is also a section that features programs using a continuous review process.



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